

CONTRACTOR SALES INCENTIVES

ELIGIBILITY REQUIREMENTS

PROMOTING ENERGY-EFFICIENT COMMERCIAL, INDUSTRIAL
AND RESIDENTIAL HVAC EQUIPMENT

\$75

**CONTRACTOR
SALES INCENTIVES
PER UNIT INSTALLED**



CONTRACTOR SALES INCENTIVES

Contractor Sales Incentives are available through the 2010 Central Heating & Cooling Rebate Application form, as well as through participation in custom efficiency projects with Efficiency Vermont and Burlington Electric Department (BED).

Efficiency Vermont and BED are offering these Contractor Sales Incentives to recognize your extra effort to increase the sale and installation of eligible high-efficiency HVAC equipment, and to acknowledge the value of your time for providing the efficiency specifications and information regarding these installations to Efficiency Vermont or BED for their respective service territories.

The purpose of this notification is to provide you with an update on your role and responsibilities as a participating HVAC contractor in order to be eligible for the Contractor Sales Incentives.

CONTRACTOR ELIGIBILITY REQUIREMENTS

In order to qualify for the HVAC Contractor Sales Incentives from Efficiency Vermont or Burlington Electric Department, you must meet the following requirements:

EQUIPMENT: All equipment must meet the minimum efficiency criteria listed on the 2010 Central Heating & Cooling Rebate Application (available online at www.encyvermont.com/pages/Business/RebateCenter/).

FORMS: All contractor and customer information on page 4 of the Rebate Application must be completed in full.

INSTALLATION: Equipment installation and application must comply with the Terms & Conditions noted on page 4 of the Rebate Application.

DOCUMENTATION: Customer proof of purchase must be provided for all equipment. The proof of purchase must indicate the date and place of purchase, as well as the size, type, make, model/part number, and serial number (where applicable) of the equipment. Manufacturer proof of efficiency criteria must be provided for unitary AC and split systems, and for water source heat pumps. Acceptable proofs of efficiency criteria include:

- An e-mail from the manufacturer's rep with the model number, SEER, and/or EER;
- An AHRI certificate for the specific model submitted from www.ahridirectory.org; or
- A copy of the performance data chart from the manufacturer's literature for the specific model number submitted, indicating SEER and/or EER.

NOTE: Split systems require documentation indicating that the SEER and/or EER provided are for an AHRI matched system.

Contractor Sales Incentives will only be issued to companies, and not to individuals. Companies may transfer rebates to individual staff however they choose. Failure to provide above information may result in failure to qualify for Contractor Sales Incentives. However, customer rebates will still be issued for qualifying equipment as verified by Efficiency Vermont or BED.

CONTACT INFORMATION

For questions regarding Contractor Sales Incentives, please contact the following representatives in your service area:

Amy Patenaude, P.E.
HVAC & Refrigeration Market Coordinator
Efficiency Vermont
255 South Champlain Street, Suite 7
Burlington, VT 05401-4894
888-921-5990, x1167
apatenaude@veic.org

Jake Yanulavich
C&I Energy Services Engineer
Burlington Electric Department
585 Pine Street
Burlington, VT 05401
802-865-7341
jyanulavich@burlingtonelectric.com

